

IBM **Microelectronics** has forged manufacturing partnerships with Cyrix Corp., Unisys Corp., and others to help absorb some of its capacity, in addition to sharing technology.

"In terms of usable **capacity** , IBM has been running at full **capacity** ," Zieber said. IBM **Microelectronics** has been trying to **sell** excess **capacity** in East Fish-kill, N.Y., he noted.

Compared with the plant and equipment budgets of other U.S. chip makers, IBM **Microelectronics** ' planned investment ranks it roughly fourth or fifth -- behind Intel Corp., Motorola, and Texas Instruments...

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"Our vision is to become a leading supplier of highly competitive **semiconductor** products in the merchant market, and these investments will move us closer to that goal," Attardo said.

Although IBM **Microelectronics** is unlikely to see its OEM sales double this year, last year's sales are...

...Scottsdale, Ariz. ICE estimates IBM's merchant IC sales at \$600 million last year.

(IBM **Microelectronics** ' \$1.7 billion in OEM sales includes products other than semiconductors. However, the company does not break out its **semiconductor** sales.)

IBM **Microelectronics** claims to be on target for boosting its OEM business to half of its revenue...

COMPANY NAMES: IBM **MICROELECTRONICS** (INTERNATIONAL BUSINESS MACHINES CORP)